

BOON HAN KOH

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Lecturer

Department of Economics
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Research Fields and Specializations

Experimental Economics and Behavioural Economics
Discrimination & Identity; Information Processing & Beliefs; Experimental Methodology.

Professional Experience

Sep 2023–	<i>Lecturer</i> , University of Exeter
Sep 2019–Aug 2023	<i>Lecturer</i> , University of East Anglia
Feb 2018–Aug 2019	<i>Research Fellow</i> , University of Melbourne (funded by University of Melbourne and Monash University)
Apr 2017–Jul 2017	<i>Visiting Fellow</i> , University of Nottingham

Education

2018	<i>Ph.D. in Economics</i> , University of Melbourne
2013	<i>Master of Economics</i> , University of Melbourne
2012	<i>Bachelor of Commerce (Honours)</i> , University of Melbourne

Research

Publications in Peer-Reviewed Journals:

- [1] “Do women receive less blame than men? Attribution of outcomes in a prosocial setting,” with Nisvan Erkal and Lata Gangadharan, 2023, **Journal of Economic Behavior and Organization**. [\[link\]](#)
- [2] “Sexual identity, gender, and anticipated discrimination in prosocial behavior,” with Billur Aksoy and Ian Chadd, 2023, **European Economic Review**, 104427. [\[link\]](#)
- [3] “By chance or by choice? Biased attribution of others’ outcomes when social preferences matter,” with Nisvan Erkal and Lata Gangadharan, 2022, **Experimental Economics**, 25, 413–443. [\[link\]](#)
- [4] “Replication: Belief elicitation with quadratic and binarized scoring rules,” with Nisvan Erkal and Lata Gangadharan, 2020, **Journal of Economic Psychology**, 81. [\[link\]](#)
- [5] “Monetary and non-monetary incentives in real-effort tournaments,” with Nisvan Erkal and Lata Gangadharan, 2018, **European Economic Review**, 101, 528–545. [\[link\]](#)
- [6] “Impact of rebates and refunds on contributions to threshold public goods: Evidence from a field experiment,” with Matthew Donazzan and Nisvan Erkal, 2016, **Southern Economic Journal**, 83(1), 69–86. [\[link\]](#)

Handbook Chapters:

- [1] “Gender and (inaccurate) beliefs,” in S.H. Chuah, R. Hoffmann and A. Neelim (Eds.), **Edward Elgar Encyclopedia of Behavioral and Experimental Economics**, with Nisvan Erkal, forthcoming.

Working Papers:

- [1] “Discrimination in evaluation criteria: The role of beliefs versus outcomes,” with Nisvan Erkal and Lata Gangadharan. [\[link\]](#) (under review)
- [2] “The signals we give: Performance feedback, gender, and competition,” with Alexander Coutts and Zahra Murad. [\[link\]](#) (under review)

Work in Progress:

- [1] “Using milestones as a source of feedback in teamwork,” with Nisvan Erkal and Nguyen Lam.
- [2] “Gender and Demand for Social Comparison Information,” with Nisvan Erkal and Lingguo Xu.
- [3] “Belief elicitation under ambiguity,” with Alexander Coutts, Christoph Drobner, and Chris Woolnough.
- [4] “Motivated Beliefs and Racial Discrimination,” with Kai Barron and Alexander Coutts.
- [5] “Gender Specialization and Credit Claiming,” with Jonathan Yeo and Xiaojie Zhang.
- [6] “Lived Experiences of Gender and Sexual Minorities in Higher Education in Vietnam,” with Fabio Arico, Pranee Liamputtong, Trinh Thi Thuy Lien, and Zyra Evangelista.

Presentations

Conferences, Workshops, and Summer Schools:

2024

Asia-Pacific Meetings of the Economics Science Association, Singapore

2023

Newcastle Experimental Economics Workshop, Newcastle, UK

European Meetings of the Economics Science Association, Exeter, UK

World Meetings of the Economic Science Association, Lyon, France

Interdisciplinary Workshop on Motivated Beliefs, Munich, Germany

2022

North American Meetings of the Economic Science Association, Santa Barbara, USA

European Meetings of the Economic Science Association, Bologna, Italy

European Economic Association Meetings, Milan, Italy

8th Annual Workshop on Behavioral Game Theory, Norwich, UK

COST Summer School and Conference on LGBTQI+ Methodologies, London, UK

14th Maastricht Behavioral and Experimental Economics Symposium, Maastricht, Netherlands

2021

Beliefs, Memory and Narratives Workshop, Riederau, Germany

The 11th International Conference of the French Association of Experimental Economics (ASFEE), Dijon, France

Subjective Probability Utility & Decision Making Conference, Virtual

Allied Social Science Associations Annual Meeting, Virtual

2020

ESA Global Online Around-the-Clock Meetings, Virtual
3rd Reading Experimental and Behavioural Economics Workshop, Reading, UK

2019

Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal
North American Meetings of the Economic Science Association, Los Angeles, USA
Sydney Workshop on Experimental Economics and Theory, Sydney, Australia

2018

Economic Science Association World Meeting, Berlin, Germany
Asia Pacific Economic Science Association Conference, Brisbane, Australia

2017

Behavioural Economics: Foundations and Applied Research Workshop, Sydney, Australia
30th PhD Conference in Economics and Business, Melbourne, Australia
12th Australia New Zealand Workshop on Experimental Economics, Melbourne, Australia
Contests: Theory and Evidence, Norwich, UK
CBESS-CeDEx-CREED Meeting, Nottingham, UK
2nd BEG Workshop on Behavioural and Experimental Economics, Gothenburg, Sweden
Thurgau Experimental Economics Meeting, Kreuzlingen, Germany

2016

North American Meetings of the Economic Science Association, Tucson, USA
86th Annual Conference of the Southern Economic Association, Washington, D.C., USA
11th Australia New Zealand Workshop on Experimental Economics, Brisbane, Australia
Economics and Biology of Contests Conference, Brisbane, Australia

2015

10th Australia New Zealand Workshop on Experimental Economics, Hobart, Australia

Invited Webinars, Seminars, and Brown Bags:

Masaryk University (2024); University of Konstanz (2023); Bocconi University (2023); University of Nottingham (2023); Ludwig Maximilian University of Munich (2023); University of Portsmouth (2023); Virtual East Asia Experimental and Behavioral Economics Seminar Series (2023); Newcastle University (2023); Lund University (2022); Discrimination and Disparities seminar series (2022); Rensselaer Polytechnic Institute (2022); University of Iowa (2022); Hamburg University of Technology (2022); University of Melbourne (2022); Monash University (2022); University of Sydney (2022); Nanyang Technological University (2022); Durham University (2022); Burgundy School of Business (2022); Vienna University of Economics and Business (2021); FETS Seminar Series (2021, 2022); ESA Junior Faculty Webinar (2020); University of East Anglia (2019); Monash University (2022, 2018); Queensland University of Technology (2018); University of Nottingham (2017); WZB Berlin Social Science Research Center (2017).

Grants and Awards

- [1] BA/Leverhulme Small Research Grants (joint with Nisvan Erkal), “Improving Team Production Through Feedback Provision”, 2024, 9,905 GBP.
- [2] Faculty Research Grant, University of Melbourne, (joint with Nisvan Erkal and Lingguo Xu), “Demand for Information and Self-Confidence”, 2023, 9,700 AUD.
- [3] Faculty Research Grant, University of Melbourne, (joint with Nisvan Erkal and Nguyen Lam), “Contemporaneous versus target-based information provision and contributions to public goods”, 2022, 9,990 AUD.
- [4] Visiting Research Scholar Scheme, University of Melbourne, 2022, 3,500 AUD.
- [5] British Council Gender Equality Partnerships (Going Global Partnerships – Gender Equality Fund) (joint with Fabio Arico, Pranee Liamputtong, and Trinh Thi Thuy Lien), “Lived Experiences of Gender and Sexual Minorities in Higher Education in Vietnam”, 2022, 24,852 GBP.
- [6] SSHRC Insight Development Grants (joint with Kai Barron and Alexander Coutts), “Motivated Beliefs and Racial Discrimination”, 2021, 73,915 CAD.
- [7] Australian Research Council Discovery Grant (joint with Nisvan Erkal and Lata Gangadharan), “Economics of Biased Beliefs: Implications for Diversity Gaps in Workplaces”, 2020, 276,611 AUD.
- [8] BA/Leverhulme Small Research Grants (joint with Alexander Coutts and Zahra Murad), “The Signals We Give: Gender, Feedback, and Competition”, 2019, 9,974 GBP.
- [9] Faculty of Business & Law, Portsmouth University, (joint with Alexander Coutts and Zahra Murad), “Gender and Competition”, 2019, 5,000 GBP.
- [10] James Perkins PhD Travelling Scholarship, 2016, 15,000 AUD.

Editorial

2023- : Editorial Board Member, *Applied Psychology: An International Review*

2023- : Editor of Special Issue on “Discrimination and Diversity”, *Journal of Economic Behavior and Organization*

2022- : Editor of Special Issue on “Behavioral Game Theory”, *Economic Theory*

Refereeing

Journals

Economic Inquiry, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economics & Management Strategy, Journal of Economic Psychology, Journal of Political Economy Microeconomics, Labour Economics, Management Science, Review of Economics of the Household, Review of Law and Economics, Social Choice and Welfare, Southern Economic Journal, Theory and Decision.

Grants

British Academy, United States-Israel Binational Science Foundation.

Conferences

Australian Gender Economics Workshop 2024.

Professional and University Service

- [1] Steering Committee, European Committee for Queer Economists (2021-Present)
- [2] Research Ethics Committee, School of Economics, University of East Anglia (Chair, 2021-23; Deputy Chair, 2020-21)
- [3] Equality and Diversity in Economics Committee, School of Economics, University of East Anglia (2019-23)
- [4] Junior Academic Representative Member, Executive and Promotions Committee, School of Economics, University of East Anglia (2021-22)

Conference and Summer School Organization

- [1] Implementing Experimental Designs: Best Practices for Software Programming Summer School Series, University of East Anglia and University of Exeter (July 2024, July 2023)
- [2] Discrimination and Diversity Workshop Series, University of Exeter, Loughborough University, and University of East Anglia (July 2024, June 2023, June 2022, May 2021)
- [3] 8th Annual Workshop on Behavioral Game Theory, Centre of Behavioural and Experimental Social Science and School of Economics, University of East Anglia (July 2022)

Teaching

Experience:

Instructor/Convenor, University of Exeter
Subjects: Personal Finance (UG, 2023/24).

Instructor/Convenor, University of East Anglia
Subjects: Behavioural and Experimental Economics II (PG, 2020/21, 2021/22, 2022/23); Economics of Business Decision Making (UG, 2021/22, 2022/23); Behavioural Economics of Inequality (UG, 2022/23).

Co-Instructor, University of East Anglia
Subjects: Policy Evaluation (Ph.D., 2019/20), Multinational Firms (PG, 2019/20).

Co-Instructor, The University of Melbourne
Subject: Managerial Economics (PG).

Awards and Training:

PG Cert in Higher Education Practice / Advanced Higher Education Fellowship (2020)
Department of Economics Outstanding Tutor Award (2015)
Specialist Certificate in Teaching for Graduate Researchers (2014)